

# TAILORED DECUMULATION PORTFOLIOS

QUARTER 1 2025 REPORT





- We have comprehensively outperformed other Wealth Managers this quarter by correctly positioning for tariff volatility.
- The idea of US exceptionalism came under pressure in Q1, as trade tariff headlines weighed heavily on US equity markets throughout the quarter. This came as US technology stocks stumbled after China's DeepSeek unveiled a breakthrough AI model.
- A clear market rotation took hold: the best-performing countries and sectors of 2024 lagged, while last year's underperformers took the lead.
- The European Commission unveiled a proposal for nearly €800bn in defence spending, while Germany announced a €500bn infrastructure plan, signalling a major policy shift in Europe.
- In the UK, Chancellor Rachel Reeves' Spring Statement included £8.4bn in spending cuts aimed at keeping public finances within the government's fiscal rules.
- Interest rate cuts were announced by both the Bank of England and the European Central Bank during the quarter, while the US Federal Reserve held rates steady but maintained a dovish tone.

#### Market Review

As we entered 2025, we were mindful that markets might be underestimating the risks associated with policy signals from the new administration. The campaign's emphasis on trade tariffs raised concerns that such measures could reignite inflation and weigh on global growth. Nevertheless, many investors appeared reassured, anticipating that a Republican-led government would reinforce the theme of US exceptionalism.

That confidence was quickly tested. Rising policy uncertainty dented sentiment and reignited fears of a US recession. In contrast, Germany's shift to a more expansionary fiscal regime lifted the outlook for Europe and drove a clear divergence in global equity and bond markets.

Equities began the year strongly, with the S&P 500 reaching a record high in February. However, momentum faded as US growth stocks retreated and many of 2024's top performers declined sharply. Renewed tariff threats unsettled investors, contributing to a more cautious tone. On a positive note, US bonds rallied, buoyed by rising recession risks. Although the Federal Reserve left rates unchanged over the guarter, Chair Jerome Powell struck a dovish tone in March, signaling increased concern about downside risks to growth.

DeepSeek's AI breakthrough in January prompted a reassessment of crowded positions in large-cap US tech, sparking a rotation into other areas. Fears also grew that proposed tariffs and planned public sector

job cuts under the Department of Government Efficiency (DOGE) could erode consumer resilience.

In March, the Federal Reserve cut its 2025 US growth forecast to 1.7% from 2.1% and nudged its inflation outlook higher. Meanwhile, European policymakers acted with unexpected vigour. Germany's likely new Chancellor, Friedrich Merz, proposed a €500bn infrastructure plan and looser fiscal rules for defence spending. The European Commission also announced an €800bn defence initiative. These shifts supported European equities but pressured sovereign bonds, despite two 0.25% interest rate cuts from the European Central Bank (ECB), as markets focused on the prospect of larger debt issuance.

Chinese equities surged 12%, supported by stimulus measures, a stabilising property sector, and renewed optimism around its domestic technology industry. UK equities also rose, led by larger companies, though sentiment towards small and mid-caps remained fragile amid lingering economic concerns and fiscal caution in the UK Spring Statement.

Our focus on defensive and attractively valued assets helped portfolios navigate a turbulent quarter.

Limited exposure to richly valued US tech and consumer names also helped shield performance from the sharpest parts of the sell-off.



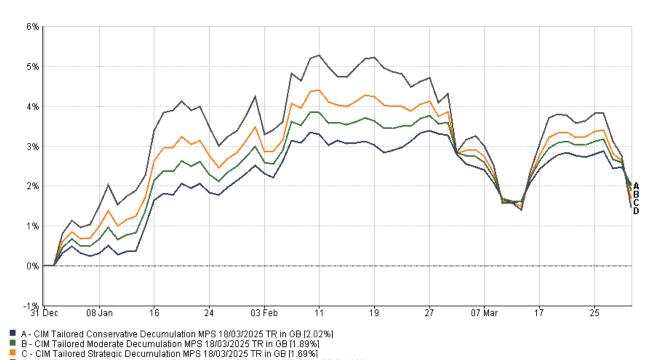
## Portfolios performance

Portfolio / Comparator	3 months
CIM Tailored MPS Conservative Decumulation	2.02%
ARC Sterling Cautious PCI	0.78%
CIM Tailored MPS Moderate Decumulation	1.89%
ARC Sterling Balanced Asset PCI	-0.46%
CIM Tailored MPS Strategic Decumulation	1.69%
ARC Sterling Steady Growth PCI	-1.18%
CIM Tailored MPS Global Decumulation Opportunities	1.46%
ARC Sterling Equity Risk PCI	-1.70%

Index Returns <sup>1</sup>	3 months
UK Equities	6.08%
UK Government Bonds (Gilts)	0.56%
All Country World Equities	-4.25%
Pacific Equities (ex Japan)	-2.69%
Emerging Market Equities	0.18%
US Equities	-7.17%
UK Headline Inflation	0.66%

Past performance is not a reliable indicator of future performance; and the value of investments, as well as the income from them can go down as well as up, and investors may get back less than the original amount invested.

## Performance graph



31/12/2024 - 31/03/2025 Data from FE fundinfo2025

C - CIM Tailored Strategic Decumulation MPS 18/03/2025 TR IN GB | 1.46% | ■ D - CIM Tailored Global Opportunities Decumulation MPS 18/03/2025 TR In GB | 1.46% |



# Key Funds and Trades over the Quarter

Top 3 Model Funds	3 months
SSGA SPDR MSCI Europe Energy UCITS ETF	13.52% 🔺
AQR Adaptive Equity Market Neutral UCITS	11.57% 🔺
SPDR S&P Euro Dividend Aristocrats ETF	11.41% 🔺

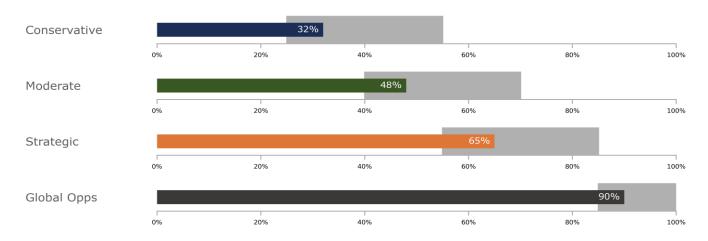
Bottom 3 Model Funds	3 months
Amundi Prime Japan ETF	-2.37% ▼
JPMorgan Climate Change Solutions ETF	-8.62% ▼
Schroder US Equity Income Maximiser	-9.60% <b>▼</b>

Source FE Analytics to 31st March 2025

Key fund	Commentary
SPDR MSCI Europe Energy ETF	The fund provides exposure to European energy stocks, with major holdings in Shell, TotalEnergies, and BP. We added the fund in late 2024, and it has performed strongly, supported by expectations of rising demand following Germany's approval of a €500 billion infrastructure fund. BP shares in particular surged after activist investor Elliott Management took a stake. This prompted us to take profits and exit the position towards the end of the quarter.
AQR Adaptive Equity Market Neutral	We added the fund to the portfolio in late 2024 as an "alternative" investment, and it delivered excellent performance in the first quarter of 2025. Notably, its returns were uncorrelated with equities and fixed income, reinforcing its role as a true diversifier. Towards quarter-end, we secured some gains by trimming our position but continue to hold a meaningful allocation.
JPM Global Equity Premium Income ETF	This fund provides exposure to global equities with lower volatility than a standard equity index, offering a defensive stance in uncertain markets. Given concerns that the impact of US trade tariffs was being underestimated, we favoured this type of exposure coming into 2025. The fund performed well during a volatile first quarter, rising strongly.
Federated Hermes Asia ex Japan	We introduced this actively managed fund in late 2024. The fund takes a contrarian approach, focusing on companies with strong balance sheets and attractive valuations. A key draw was its high exposure to Chinese equities and limited allocation to India, which we view as overvalued. The fund's China overweight proved beneficial during Q1, as Chinese stocks outperformed on the DeepSeek-driven tech boom and hopes for further stimulus from Beijing.

#### Asset class review

#### **Equity Exposure**



#### Conservative

Ten	largest	fund	holdings	(%)

Amundi Index Global Agg Hedged ETF	10.4%
AQR Apex	9.4%
Invesco UK Gilt 1-5 Year ETF	8.8%
Vanguard Global Credit Bond Inst Hedged	8.5%
JPM Glb HY Corp Bond Multi-Factor Hdged	7.8%
SPDR Bloomberg 15+ Year Gilt	7.2%
AQR Adpative Equity Market Neutral	7.0%
M&G Emerging Market Bond	6.1%
Schroder UK Equity Income Maximiser	4.1%
Schroder US Equity Income Maximiser	3.6%
Assets in top ten holdings	72.9%

#### Ten largest asset class exposures (%)

Government Bonds	23.3%
Other Alternatives	16.4%
Corporate Bonds	11.6%
North American Equities	10.4%
High Yield Bonds	7.8%
European Equities	7.5%
Emerging Market Bonds	6.1%
UK Equities	4.6%
Asia Pacific ex Japan Equities	4.3%
Japan Equities	3.4%

#### Moderate

#### Ten largest fund holdings (%)

Terriar gest raria from 195 (70)	
AQR Apex	8.2%
Vanguard Global Credit Bond Inst Hedged	7.0%
Amundi Index Global Agg Hedged ETF	6.4%
JPM Glb HY Corp Bond Multi-Factor Hdged	6.4%
Schroder UK Equity Income Maximiser	6.2%
AQR Adpative Equity Market Neutral	6.2%
Invesco UK Gilt 1-5 Year ETF	5.5%
Schroder US Equity Income Maximiser	5.3%
M&G Emerging Market Bond	5.0%
Amundi IS Prime Japan ETF	4.9%
Assets in top ten holdings	61.1%

#### Ten largest asset class exposures (%)

North American Equities	15.5%
Government Bonds	14.5%
Other Alternatives	14.4%
European Equities	11.2%
Corporate Bonds	8.9%
UK Equities	6.9%
High Yield Bonds	6.4%
Asia Pacific ex Japan Equities	6.3%
Emerging Market Bonds	5.0%
Japan Equities	5.0%



## Asset class review

## Strategic

Ten largest fund holdings (%)	
Schroder UK Equity Income Maximiser	8.2%
Schroder US Equity Income Maximiser	7.1%
AQR Apex	6.6%
Amundi IS Prime Japan ETF	6.6%
SSGA SPDR MSCI Europe Health Care	6.2%
JPM Global Equity Premimum Income	6.0%
iShares S&P 500 Financials Sector ETF	5.4%
AQR Adpative Equity Market Neutral	5.0%
Federated Hermes Asia ex-Japan Equity	5.0%
SPDR S&P Euro Dividend Aristocrats ETF	4.7%
Assets in top ten holdings	60.8%

Ten largest asset class exposures (%)	
North American Equities	20.7%
European Equities	15.0%
Other Alternatives	11.6%
UK Equities	9.2%
Asia Pacific ex Japan Equities	8.5%
Government Bonds	8.5%
Japan Equities	6.7%
Corporate Bonds	5.5%
Emerging Market Equities	5.1%
High Yield Bonds	4.1%

## Global Opps

#### Ten largest fund holdings (%)

Schroder UK Equity Income Maximiser	11.4%
Schroder US Equity Income Maximiser	9.9%
Amundi IS Prime Japan ETF	9.2%
SSGA SPDR MSCI Europe Health Care	8.6%
JPM Global Equity Premimum Income	8.3%
iShares S&P 500 Financials Sector ETF	7.4%
Federated Hermes Asia ex-Japan Equity	6.9%
SPDR S&P Euro Dividend Aristocrats ETF	6.5%
Artemis SmartGARP Global EM	6.5%
First Trust Nasdaq Clean Edge Smart Grid Infra	6.2%
Assets in top ten holdings	80.9%

#### Ten largest asset class exposures (%)

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North American Equities	28.6%
European Equities	20.8%
UK Equities	12.8%
Asia Pacific ex Japan Equities	11.7%
Japan Equities	9.3%
Other Alternatives	7.6%
Emerging Market Equities	7.0%
Cash	2.0%
Other	0.2%

Asset Class	Portfolio Views	
Fixed Interest	We hold a positive view on government bonds, with yields—particularly on UK gilts—offering attractive income. Central banks retain scope to cut rates if needed, potentially adding capital upside. We continue to prefer government over corporate bonds, though widening credit spreads could improve the appeal of corporate debt going forward.	
UK Equities	UK equities performed strongly in Q1, driven by solid corporate results. Valuations remain modest, and we remain positive given attractive dividends, share buybacks, and rising M&A activity, which should help unlock value. The UK's services-led economy also offers some resilience against global trade tensions.	
US Equity	Following a challenging Q1, we remain underweight, particularly in mega-cap tech stocks, which we view as overvalued and exposed to global trade tensions. Within our US allocation, we favour greater diversification by sector and style to capture opportunities from the continued broadening of earnings beyond the dominant tech names.	
Japan Equity	We remain positive on Japanese equities, supported by encouraging inflation and wage growth data, increased defence spending, and Berkshire Hathaway's decision to raise stakes in Japanese trading houses. Ongoing corporate governance reforms—reflected in rising activist investor interest and management buyouts—continue to enhance shareholder value and underpin market sentiment.	
Asia and Emerging Market Equity	We maintain a positive long-term outlook, driven by strong growth prospects in China and India. Chinese equities will likely benefit from further stimulus and AI developments. However, we wait to move overweight, given the region's sensitivity to trade tariffs and a stronger US dollar.	
Alternatives	We view alternative investments as valuable diversifiers, particularly if inflation picks up as a result of tariffs. We currently favour liquid strategies managed by experienced teams, offering low correlation to traditional assets and potential resilience in volatile markets.	

### Outlook

The start of 2025 has not been smooth, and as we look ahead, it seems likely that markets will continue to experience volatility for a while longer. Much of this is being driven by ongoing shifts in government policy, particularly in the US. That said, there is good news for investors: diversification is working again.

Unlike in 2024, when markets were dominated by a narrow group of large companies, more balanced portfolios are now holding up better in the face of uncertainty. We expect this will help us going forward.

In Q1, falling US bond yields helped offset equity losses, while in Europe, strong equity performance balanced weaker bond returns. This regional variation shows the value of spreading investments across different markets and sectors.

Despite negative returns from US equities, corporate earnings in the US were strong in the first quarter. Manufacturing activity also picked up, likely as firms ramped up production ahead of new tariffs. While tariff concerns have weighed on sentiment, promised tax cuts and deregulation

could provide support to markets in the coming months.

Central banks remain well-positioned to cut interest rates, which would be welcome news for households, businesses, and governments. Bonds have recently acted as a buffer against equity volatility, and we expect that relationship to continue unless inflation picks up sharply.

While uncertainty around US trade policy may persist, the broader backdrop remains supportive. Corporate profits are growing, consumers are still spending, and central banks have begun easing policy. Rate cuts may also encourage some of the \$7.2 trillion sitting in US money market funds to re-enter markets.

While inflation is still above target, we believe central banks will prioritise growth employment, which should help support asset prices. Volatility is likely to remain high, but history has shown that reacting too strongly in these periods can hurt long-term returns. Our focus remains on staying diversified, staying invested, and using volatility as an opportunity to bolster long term returns.

## Thoughts for the quarter ahead...



- Policy uncertainty remains high, with US trade actions creating headwinds for global growth. This could raise the risk of recession and requires close monitoring.
- Tariffs may push inflation higher, but this could be offset by falling energy prices and slower growth, potentially keeping inflation in check.
- Labour market data will be key, as US government job cuts begin to take effect. The Federal Reserve will be paying close attention to any signs of weakening employment.
- Markets are watching for a policy pivot in the US—from tariffs to tax cuts and deregulation—which would be more favourable for equity markets and business sentiment.
- Valuations in US tech remain elevated, despite recent declines, suggesting more room for rotation into other regions and sectors. Investors will also be watching for any hint of a "Trump Put" if market weakness affects consumer confidence.
- Central banks retain flexibility, with room to cut rates further if economic conditions deteriorate, offering potential support for markets.
- An active, diversified investment approach is essential, particularly if trade tensions escalate into a more prolonged conflict.

#### **Important information**

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Investors should be aware that past performance is not an indication of future performance, the value of investments and the income derived from them may fluctuate and you may not receive back the amount you originally invested.

<sup>1</sup> For the comparative index returns, we have used the total return performances of the following ETF's:

Comparative index	ETF Name
UK Equities	ISHARES CORE FTSE 100
US Equities	ISHARES CORE S&P 500
European Equities (ex UK)	ISHARES MSCI EUROPE EX-UK
Emerging Market Equities	ISHARES CORE EM IMI ACC
Japanese Equities	ISHARES CORE MSCI JAPAN
Pacific Equities (ex Japan)	ISHARES CORE MSCI PACIF X-JP
UK Government Bonds (Gilts)	ISHARES CORE UK GILTS
Global Bonds (GBP hedged)	ISHARES CORE GLB AGG GBP-H D
Commodities	ISH DIVERS COMMOD SWAP ETF

